

# Modern Social for Retail

Better insights, better content, faster service, faster growth

## How Social Media Influences Your Shoppers



**74%**

of shoppers use social networks to make purchasing decisions.<sup>1</sup>

**65%**

of shoppers use social networks to find the perfect gift for people.<sup>2</sup>

**78%**

of shoppers trust peer endorsements, versus 14% for traditional advertising.<sup>3</sup>

**23%**

of shoppers have brought brands they have never bought before after visiting retailers' social media sites.<sup>4</sup>

What are you doing to influence shoppers on social media so they buy from and advocate for your brand?

## The Unique Challenges of using Social Media for Retail

**500M** Tweets Generated a Day. Too much noise.<sup>5</sup>

**4%** of Facebook users share links from brand pages. Shoppers not engaged.<sup>6</sup>

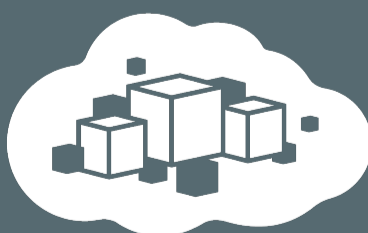


**42%** of shoppers expect a response from a brand within 1 hour. Shoppers demand fast customer service.<sup>7</sup>

**70%** of companies can't measure the performance of their social marketing efforts. Difficult to show growth.<sup>8</sup>

How do you use social media effectively to grow your retail business?

## Oracle Modern Social for Retail Delivers



1. Better Insight: Cut through social noise to get deep, actionable insights
2. Better Content: Keep customers engaged with personalized, relevant content.
3. Faster Service: Identify and solve issues being posted in social.
4. Fast Growth: Grow customer base through social identification and targeting.

Start modernizing today: [www.oracle.com/social](http://www.oracle.com/social)

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